

**The University of Illinois Labor Education Program
Presents
COLLECTIVE BARGAINING in HARD TIMES**

**Hawthorn Suites, Champaign IL
Thursday, November 19, 4:00 pm to
Saturday, November 21, noon**

WHO MAY ATTEND:

This conference will focus especially on the challenges of bargaining in the current hard times and is designed for both experienced and new negotiators in the public or private sectors.

TOPICS WILL INCLUDE:

- Confronting the worst of hard times: budget cuts, plant closings, layoffs, furloughs, outsourcing and downsizing
- Living under the contract: considering enforcement while we negotiate
- What does a good contract look like?
- Making the pie bigger: finding more resources and how to get them
- Contrasting models of bargaining: traditional, interest based or organizing model
- At the table: basic negotiating skills
- Away from the table: preparation, mobilizing and building allies

HOUSING:

A block of rooms has been reserved at the Hawthorn Suites for this conference. Individual participants who need accommodations will be given the conference rate of \$84.99 (plus tax) per night. You will need to make your own reservations; the cut-off date for this block of rooms is October 19, 2009. After this date, you can not be guaranteed the conference rate or availability. The hotel phone number is 217-398-3400.

FEE: \$275 Early Bird, \$325 after October 31, 2009

The conference fee is payable by check or credit card & includes your tuition and the following meals: dinner on Thursday, November 19, meeting breaks and lunch on Friday, November 20, and a meeting break on Saturday, November 21. If you stay at the Hawthorn, you can get a complete breakfast free of charge each morning.

To pay by check, fill out the registration form and return it by mail to:

2009 Collective Bargaining Conference
Labor Education Program
School of Labor & Employment Relations
University of Illinois Urbana-Champaign
504 East Armory Avenue, #223
Champaign, IL 61820

If you prefer to pay with a credit card (Visa or MasterCard only), complete the registration form on the back of this sheet and either mail or fax it to the Labor Education Program office at fax number 217-244-4091.

**DEADLINE FOR CONFERENCE REGISTRATION: November 10, 2009
ROOMING BLOCK DEADLINE: October 19, 2009**



REGISTRATION FORM—2009 COLLECTIVE BARGAINING CONFERENCE (please print)

Name: _____

Address: _____

City/ST/Zip: _____

Phone: _____ E-mail: _____

Union/Local: _____ Position: _____

PAYMENT BY CHECK:

Payment enclosed: \$275.00 prior to October 31, 2009 \$325.00 November 1, 2009 or later

PAYMENT BY CREDIT CARD:

Amount of charge: \$275.00 prior to October 31, 2009 \$325.00 November 1, 2009 or later

Type of credit card: Visa MasterCard Exp. Date: _____ Sec. Code: _____

Account #: _____ Cardholder: _____

OPTIONAL QUESTIONS:

1. What is your race/ethnicity?

- White African-American Hispanic/Latino
 American Indian/
Alaskan Native Native Hawaiian/
Other Pacific Islander Other: _____

2. What is your sex/gender?

- Female
 Male

3. Have you previously enrolled in a Labor Education Program class/seminar? Yes No

4. How did you hear about the Labor Education Program? (check all that apply)

- My union Member Another Union Member Other Person, Non-Union Member Internet Other: _____

5. How did you receive information about the program you are attending?

- Mailing Phone call E-mail message Internet Other: _____

If you do not want to be placed on our contact list to receive information about future events, course and program offerings, check here . You can always opt out of our contact list in the future by contacting our program and requesting to be removed from it.

Thank you for completing this form.